

# Sanford Rose Associates®

SRA International, Inc.

## President and Chief Executive Officer

### Richard J. Carter, Ph.D

Rich Carter is President and Chief Executive Officer of SRA International, Inc., based in Akron, Ohio. Founded in 1959, the Sanford Rose Associates (“SRA”) organization serves the needs of corporate and institutional clients from over sixty worldwide offices. In April 1999, Rich acquired the rights to the SRA—San Francisco office and this office has become one of the largest and most successful in the system, garnering numerous accolades, such as “Office of the Year” on four occasions and “Five Star Office” for each full year of operation. Rich has also been recognized within SRA as being one of the most successful individual executive search consultants as well. Not satisfied with the success in San Francisco, he acquired SRA International in April 2005 and runs both operations with his very capable management teams.



In addition to his executive search expertise, Rich has over twenty years of general management, technical management, and marketing / sales experience in biotechnology, pharmaceuticals, medical devices and diagnostics. He has held senior positions with multinational corporations, start-up companies and not-for-profit organizations.

After obtaining his doctorate in chemistry from the Georgia Institute of Technology (Georgia Tech), he joined the Centers for Disease Control and Prevention in Atlanta. He later moved to the private sector, serving in various management positions for DuPont Medical Products and Baxter Healthcare before joining Chiron Corporation as Director of its diagnostics business unit, which included business ventures with Johnson & Johnson and other global entities in the Far East. Prior to assuming his role as President & CEO of both SRA International and the San Francisco office, Rich held senior management positions at a medical diagnostics subsidiary of Boehringer Mannheim (Roche) and at a local medical foundation. Having filled high-level healthcare positions both as a hiring manager and search professional, Rich brings to Sanford Rose Associates an intimate knowledge of the executive search industry at both operational and strategic levels. In other words, he understands the needs and requirements for SRA’s key customers: their Client companies and the local Owners of the 60+ worldwide offices.



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EXECUTIVE SEARCH

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